

Acquisition profile for commercial properties

Locations: Throughout Germany

Use types:

Manufacturing, warehousing, logistics and commercial parks with subordinated office uses, and retail under specific circumstances (e.g. specialised properties such as car dealerships, etc.)

Property types:

Sites, existing properties, Core, value-add, development, distressed and with vacancy

Investment volumes:

Single-asset transactions from EUR 5 million (in Berlin from EUR 2 million) for the master portfolio;

Portfolio transactions also possible

Current investment budget:

> EUR 500 million worth of current liquidity (independent of banks, no conditions relating to financing)

Investment focus:

New or established commercial locations with good transport connections, with business-friendly planning law (existing or imminent)

Transaction structure:

Asset deal, share deal

Our added value for the seller:

- No conditions relating to financing
- High level of transaction certainty
- No defined investment criteria set out in any constitution
- Flat decision-making hierarchies
- Lean review processes
- No requirement to publish deals

Acquisition profile for residential properties

In the residential segment, we have focused on Berlin to date. Other top tier and possibly second tier cities are also considered. Market volume (at least in the case of apportionments) is over EUR 5 million.

However, experience shows that there are always special opportunities in the grey areas around the above criteria, both commercial and residential, and we are more than happy to exploit any potential.